**CURRICULUM VITAE**

**SAJEED CHINCHALI**

#728, Ground Floor, 61st Cross, 5th Block

Rajaji Nagar. Bangalore – 560010

Mob No: 9845882354 • E-Mail: [saj\_mom@rediffmail.com](mailto:saj_mom@rediffmail.com)



|  |
| --- |
| **Career summary** |

* **Bachelor of Science in** from Dharwad University, Karnataka.
* **Completed PUC** from S.S.M.S College Athani.
* **Completed SSLC (KSEEB)** from J.A Higher secondary school Athani.
* Good work ethics with strong written and verbal communication skills.
* Strong Organizational and interpersonal skills, having positive approach and team player.
* Ability to achieve goals of projects and communicate road blocks/hindrances to meeting goals/deadlines.
* Positive and proactive approach to problem solving and decision making.
* Ability to work well under pressure to meet deadlines.
* Client Relationship Management
* Managing customer centric operations, forwarding customer instructions to the concerned department and ensuring satisfaction by achieving delivery and service quality norms.
* Interfacing with clients for understanding their requirements and suggesting the most viable solutions / products and cultivating relations with them for customer retention and securing repeat business.

|  |
| --- |
| **Objective** |

To work with an organization offering a responsible, challenging and creative work profile. A conductive work culture and continues learning environment, where my academic credentials, functional knowledge and professional experience can be utilized and honored.

|  |
| --- |
| **Technical Skills** |

* Utility Software – MS Office, Excel, outlook
* Operating System – Windows

|  |
| --- |
| **Experience** |

# **Worked In:** Standard Chartered Scope International

Tenure: from 29-Nov-2010 TO 27/10/2013

Designation: Senior Customer Service Officer in Priority Banking Team.

**Roles and Responsibilities:**

* Complete focus on sales & generating revenue to the bank
* Used to handle priority banking customers
* I was a multiskill officer (Banking, Credit cards & Loans)
* Converting service seeking customers into sales
* Managing team performance

Currently Working in: **ING VYASYA LIFE INSURANCE** **CO. LTD**

Designation: **SALES MANAGER** (from 06/01/2014 to Till Date)

Roles and responsibilities:

* Advisor Recruitment.
* Managing team.
* Getting business from own contacts and from advisors contacts and from the natural market.
* Meeting given sales targets month on month.
* Going to field to meet clients for business and for recruitment purpose.
* Doing activities for business and recruitment.

|  |
| --- |
| **Personal Details** |

|  |  |
| --- | --- |
| **Name** | Sajeed Chinchali |
| **Date Of Birth** | 05 May 1987 |
| **Father’s Name** | Abbas Chinchali |
| **Communication Address** | #728, 61st Cross, 5th Block, Rajaji Nagar. Bangalore – 560010 |
| **Permanent Address** | #1239, Shanti Nagar Athani. TQ-Athani, Dist-Belgaum. 591304 |
| **Contact Numbers** | Mobile - +91-9845882354 |
| **Nationality** | Indian |
| **Marital Status** | Unmarried |
| **Language** | English, Hindi, Kannada and Marathi |

**Declaration:**

I hereby declare that the above-mentioned information is correct to the best of my knowledge and I hold the responsibility for its correctness.

**Place: Bangalore**

**DATE: (SAJEED CHINCHALI)**